

Overview & Scrutiny PDSQs 24.10.2022

Questions	Response
Item 6.4 - Contracts Forward Plan – Quarter Two (FY2022-2023)	
<p>“Will the tender for the contract for commercial events in Victoria Park, specify the dates on which these will be held, or will that be subject to negotiation between council officers and the successful event’s organiser after the contract itself has been signed?”</p>	<p>The tender will not specify the date/s when the events can be held each year (up to ten event days per calendar year). The dates are set on an annual basis (by 31 October, the year in advance) and are therefore not subject to negotiation.</p> <p>There are many factors for the bidders to consider when arranging events, these include adjacent events or national events. Other factors include availability of entertainers / bands / artists and dates for other events which would have a negative impact. Generally these “competitor event” dates are known 12 to 18 months in advance as there are significant logistical / organisational matters.</p> <p>Within the tender process, each bidder will put forward their proposal for events at Victoria Park for the first year of the Contract as the major events calendar will be set and known thus allowing each Bidder to submit a viable series of events.</p> <p>At the time of the tender, it would not be practical for bidders to be able to submit dates for future years beyond the first year. Bidders would not take the financial risk of committing to un-economic event proposals.</p> <p>The contract will make provision for the appointed Service Contractor to submit their events proposals by 31 October for the following year.</p> <p>This flexibility is required to ensure that the procurement is commercially viable and that the winning bidder can deliver their events programme in changing market conditions that include artist availability. This was the approach used in previous event</p>

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procurements and this flexibility has maximised the income to the TH Council.

Item 6.4 - Appendix 2 Procurement Cabinet Forward Plan 2022-2027 Recurring contracts over £1,000,000

Would like more details regarding **R5667 Energy Supplier**

The Council purchases energy for its corporate sites through a Treasury Bulk Energy Contract, provided by Crown Commercial Services (agreement reference RM6011). The contract covers natural gas and grid electricity. The procurement strategy was agreed by Cabinet in February 2020. The initial contract arrangement ends 31 March 2023 but there is provision for a further 1 year extension which will extend the arrangement through to the end of March 2024.

The table below sets out the projected values for 2022/23.

	No. of sites Gas	Value Gas £	No. of sites Elec	Value Elec £
LBTH Corp	79	695,970	215	4,147,553
THH	60	4,460,842	1166	3,823,070
Schools	76	2,073,736	93	2,536,351
East End Homes	4	452,023	195	710,604
Street Lighting	0	0	1	620,000

The future arrangements are being considered with the Service to develop an energy supply strategy for the Council beyond the expiry of the current contract in 2024. The future proposed energy supply

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proposal will be presented to Cabinet within the Q3 Quarterly Contract Forward Plan due 25 January 2023.

It is likely that the strategy proposal will be to procure through a Public Buying Organisation such as Crown Commercial Services as they have the ability to buy in bulk and also experience of dealing in the energy supply industry to ensure the Council receives “best value”. It is unlikely that a standalone Council led procurement will deliver a better outcome.