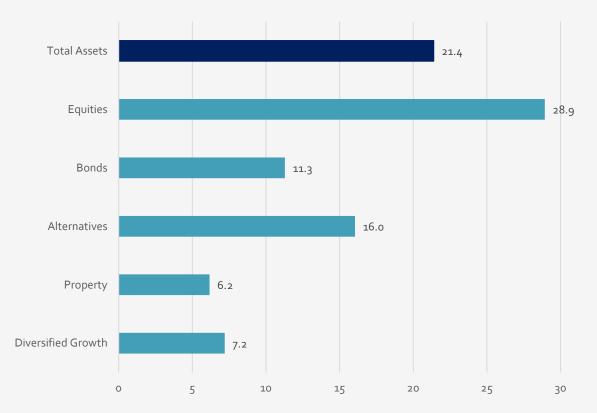


#### **TOWER HAMLETS PENSION FUND**

Annual Performance Review 18<sup>th</sup> September 2017

### Universe: Latest Year Results



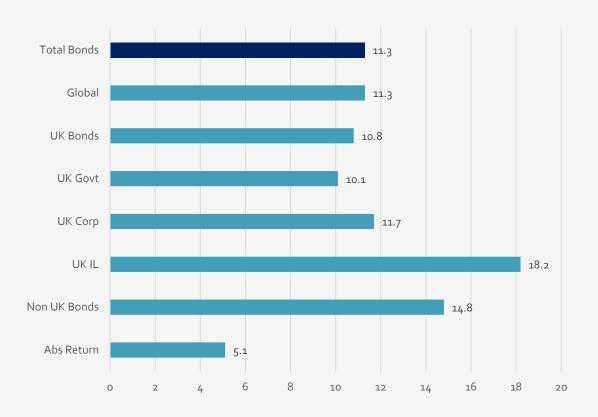
- Excellent returns for funds' assets in the latest year which, all else being equal, should have improved funding levels
- All major asset classes delivered positive returns
- Headline return driven by strong equity performance
- Alternative asset performance healthy, but mixed

#### **Total Equity** 28.9 Global 30.5 UK 21.4 Overseas 32.9 North America 34.3 Europe 27.3 Japan 35.3 Pacific 35.0 Emerging 33.2 15 25 35 0 5 10 20 30 40

# **Equities**

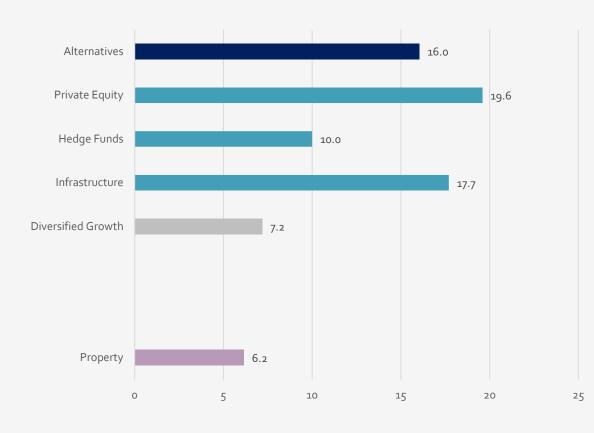
- All markets delivered significant double digit returns
- Domestic equities weakest
- Overseas markets stronger
- Bolstered by Sterling weakness
- Funds employing 'hedging' will have seen returns reduced significantly

## **Bonds**



- Bond returns were also positive
- Index Linked produced the best returns as the market worried about inflation
- Absolute return strategies lagged by some margin

### Alternatives



- Performance strong but mixed
- Private equity in aggregate performed best
- Diversified growth strategies outperformed benchmarks but lagged other assets

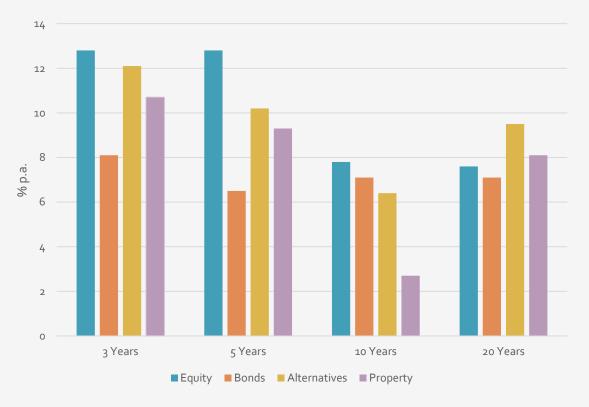
 Property returns were well below those from other investments.

## Longer Term Performance



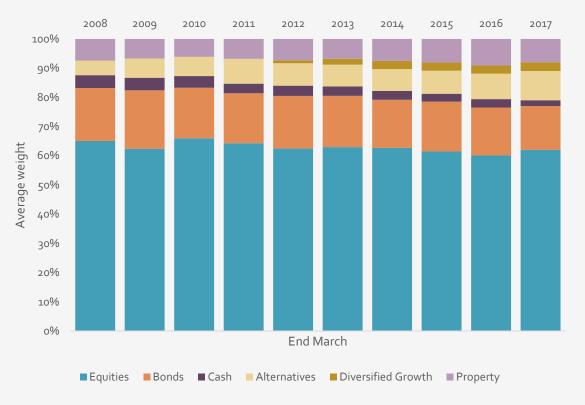
- Only six out of the last thirty years have produced negative returns
- Performance particularly strong following troughs
- Three and five year returns average around 11% p.a.
- Ten year return averages 7% p.a.
- Thirty year return averages close to 9 %p.a.
- This is a 'real' return of 6% p.a.
- Asset performance is not the LGPS issue

## Longer Term Asset Performance



- Equities have driven the excellent long term performance of the LGPS
- Bond returns over the medium term have been supported by government intervention and demand from investors seeking protection from the growth in liability values
- Long term alternative asset performance enjoyed only by the large funds - early investors in private equity

## Asset Allocation Changes Over Time



- Little change over time
- Funds (appropriately?)
  remain committed to growth
  assets
- Alternative asset exposure has increased and will likely increase
- There have been changes at asset class level however;
- o Domestic to global equity
- Gilt to alternative credit sources
- Hedge funds to more transparent alternative strategies

### Tower Hamlets Fund Structure

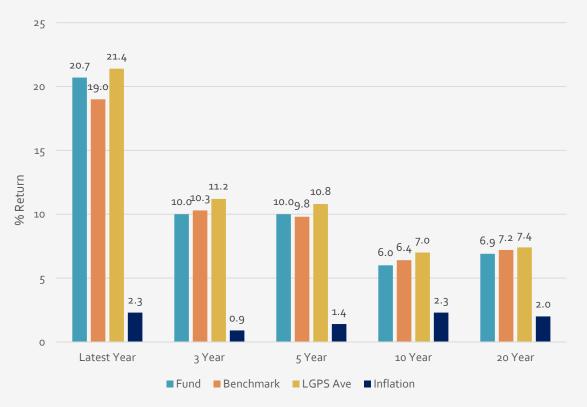
Values £'000	Mandate	Value at 31/03/2016	% Fund	Value at 31/03/2017	% Fund	% BM
L&G	UK Equities	217,537	19	266,256	19	20
GMO	Global Equities	247,257	22	325,278	24	23
Baillie Gifford	Global Equities	209,888	19	281,213	20	18
Insight	Absolute Return Bond	s		71,743	5	7
L&G	UK IL Gilts	60,673	5	74,030	5	3
Baillie Gifford	Diversified Growth	56,344	5	62,166	5	5
Ruffer	Absolute Return	54,607	5	61,835	4	5
GSAM	Absolute Return			77,929	6	7
Schroders	Property	135,422	12	140,302	10	12
Internal	Cash	148,342	13	18,428	1	0
Total Fund		1,130,070	100	1,379,183	100	100

- High level of cash was held at the start of the year pending re-structure
- Insight (August) and GSAM (April) invested into during the year
- Asset allocation close to benchmark by the year end
- The Fund is well diversified both in terms of asset type and asset manager

# Structure Changes over 2016/17

	Start Year	End Year	Change	Active Allocation	Market 'Drift'	•	Equity component increased – Market driven
Growth Assets						•	Bond component
Equities	60	64	4	0	✓		increased – Fund driven
Monetary/Matching Assets							ilicieaseu – i oliu uliveli
Bonds	5	10	5	$\checkmark$	0	•	Alternative allocation
Diversifying Assets							increased – Fund driven
Alt's	10	15	5	$\checkmark$	0		Dranarty raducad
Property	12	10	-2	0	<	•	Property reduced – Market driven
Balance							Warker arryer
Cash	13	1	-12	<	0	•	High opening cash level – Put to work!

# Fund Performance



- The Fund bettered its benchmark in the latest year by a sizeable margin
- It has tracked broadly in line with benchmark medium term but lagged longer term
- The Fund has fallen short of the LGPS average however
- Importantly, returns have consistently outpaced the important measure of inflation – and by a substantial margin

# Performance Relative to Benchmark

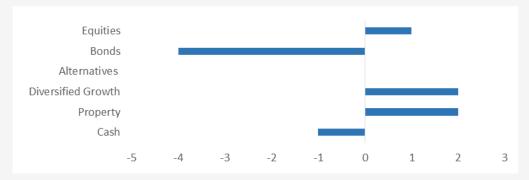
		1 Year			3 Years			5 Years		10 Yea	ırs	
			% pa			% pa			% pa			
	Fund	BM	Relative	Fund	BM	Relative	Fund	BM	Relative	Fund	BM R	Relative
L&G UK Equity	22.4	22.0	0.3	7.8	7.7	0.1	9.8	9.7	0.1			
GMO	31.6	32.5	-0.7	12.0	14.8	-2.4	13.0	14.0	-1.0	8.0	8.6	-0.6
Baillie Gifford	33.9	33.0	0.7	16.5	16.3	0.2	16.1	14.4	1.4			
L&G IL Gilts	22.0	22.0	0.0	14.6	14.6	0.0	9.9	9.9	0.0			
Baillie Gifford DG	10.3	3.5	6.6	5.6	3-5	2.0	5.7	3.6	2.1			
Relative Return	-0.0			-0.0			0.0					
Ruffer DG	13.2	3-5	9.4	6.8	3.5	3.1	6.0	3.6	2.3			
Schroders	3.6	3.7	-0.1	10.0	10.2	-0.2	8.0	8.5	-0.4	1.8	2.1	-0.3
Total Fund	20.7	19.0	1.4	10.0	10.3	-0.2	10.0	9.8	-0.2	6.o	6.4	-0.3

- In the latest year the Fund outperformed by 1.4%
- Strong performance from Baillie Gifford and Ruffer were offset by the negative effect of the high cash weighting held at the start of the year.
- GMO has failed to add value over any of the long term time periods.

## Performance Relative to Peers

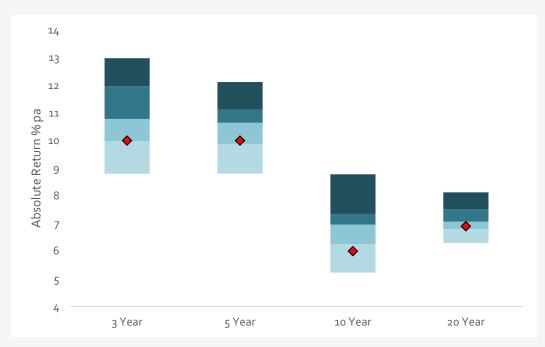
	Fund	Universe	Relative
Equities	29.4	28.9	0.4
Bonds	18.7	11.3	6.6
Alternatives	7.5	16.0	-7.3
DG	10.3	7.2	2.9
Property	3.6	6.2	-2.4
Total	20.7	21.4	-0.6

#### Asset Allocation Relative to Universe 31/3/2017



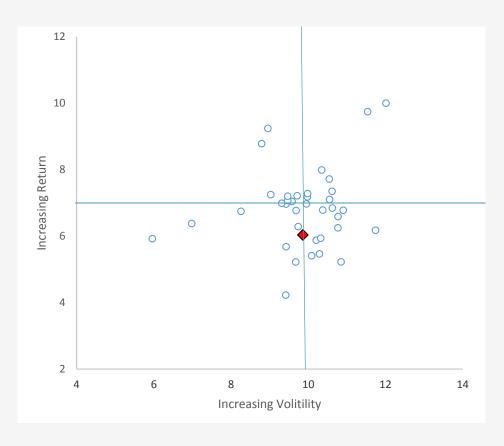
- The Fund held less than the average in bonds and more in diversified growth and property assets.
- This asset allocation had a negative effect on performance as did the initial high cash weighting held by the fund.

# Longer Term Performance



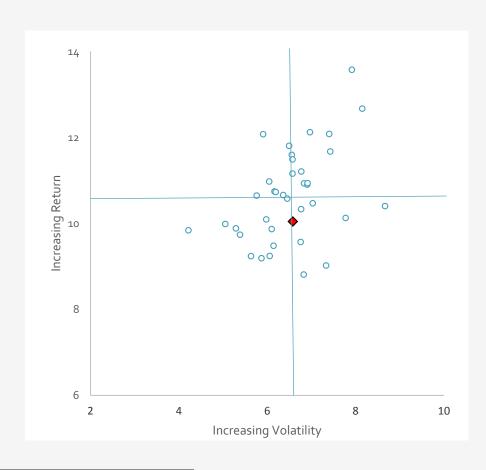
- The Fund has been below its peers over all periods
- Over the last three and five years it ranked 71st percentile, over the ten years 79th, and 65th percentile over the last 20 years

## Risk & Return - Ten Years



- Funds with 'riskier' asset profiles have tended to perform better
- This is an expected outcome in a 'normal' investment environment
- Over the last ten years the Fund had an average level of volatility but delivered a below average return.

### Risk & Return – Five Years



- Over the last five years the profile is similar
- Funds with higher exposures to growth assets have performed best
- The Fund has generated average volatility....
- ... and modestly underperformed

# Summary

- Public sector pension funds have delivered excellent returns over all periods
- This is not widely appreciated (nor acknowledged)!
- Funds' commitment to growth assets has been extremely successful
- Funding levels have improved over the latest cycle
- There are challenges ahead however
- The Fund enjoyed an excellent 2016/17 both in absolute, and relative terms versus the benchmark
- The Fund has performed broadly in line with its benchmark longer term but lagged the LGPS average
- Importantly, performance over all meaningful timeframes has outpaced inflation and actuarial assumptions for asset growth